

MoorMaster[®] as a Service

Subscription Vacuum Mooring

Simple
Flexible
Guaranteed

Get the productivity of MoorMaster® with zero upfront investment and guaranteed performance, all fully managed by Cavotec.

Put simply, we'll own the system and cover 100% of the equipment and maintenance costs. So you can focus on a smarter more productive port, with a subscription plan that's tailored to your business.

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Introduction

MoorMaster as a Service is a new way to access MoorMaster technology. Instead of the traditional method of purchasing equipment upfront and therefore owning it, you pay for a subscription service that Cavotec provides. This includes installation of the equipment onto your quayside, use of the hardware, ongoing support, maintenance and optimisation – all managed by Cavotec.

This means there's zero upfront investment, guaranteed performance, and no unexpected costs for the duration of the contract. Our subscription plans are fully tailored to your needs, with multiple payment options and service levels available.



Why MoorMaster?

Faster, safer and cleaner mooring.

MoorMaster automated mooring eliminates the need for mooring lines with automated vacuum pads that moor and release vessels in seconds at the push of a button.

MoorMaster dramatically improves safety and operational efficiency, optimises the ship-to-shore interface, and in many cases enables ports to make infrastructure savings.

As the inventors of vacuum mooring, we've used every minute of data from 20 years' service to redesign it from the ground up.

MoorMaster NxG now offers even quicker access to game-changing mooring technology and, thanks to Cavotec's large and growing investment in software, every system will become even more intelligent every year.

It is now easier than ever to access MoorMaster solutions with MoorMaster as a Service.



Fully managed service

Implementation and operation made as easy as mooring at the touch of a button.

Leaving the project management, design, installation, and maintenance of your MoorMaster system to Cavotec, the inventors of vacuum mooring technology, offers stress-free implementation and hassle-free operations.

When it comes to operation, we provide your teams with full guidance, training and certification or, if required, we can handle the operation for you.

So, all you and your team need to focus on is what you do best - with all the benefits of mooring and releasing vessels in seconds.





Remove upfront investment while adding vessel stability.

Choosing MoorMaster as a Service makes it easier to make the numbers work, as there's zero upfront investment required.

We tailor your finance model to suit your business needs – making access to next generation mooring as easy as its motion-control makes transferring passengers and cargo.



**Tailored contracts as easy to manage
as mooring in under a minute.**

We can tailor your contract to suit your operation, opening up increased productivity to short-term business models, or further increasing value for longer-term partnerships.

Whatever contract length you choose and however it needs to flex, MoorMaster's guaranteed ability to reduce mooring times to seconds will be on your side throughout.

When every minute matters, we're so confident in this new model that you can 'try for a while' and we're sure you'll want to continue your bespoke partnership with us.

A choice of subscription plans as adaptable as our technology is to sea conditions.

For many customers our variable payment models, and having the freedom to add to them, can work better than fixed costs.

And even with a minimum quarterly fee, these options can offer the levels of cost flexibility necessary to make introducing a MoorMaster system possible.

With models based on fixed fee, time in use or even the number of moorings - our choice of subscription plans are as adaptable as our technology is to sea conditions, and just as good for business.





Operational costs fixed as firmly as MoorMaster to your quayside.

Our subscription plans come with no unexpected costs. That's because we'll own the equipment and can tap into servicing from a worldwide network of technicians, remote operational support and 24/7 access to maintenance expertise - all included in your subscription.

Giving you a foundation as solid as our quayside mountings to build your business plan on.

Guaranteed performance

Performance as dependable as our outstanding safety record.

Our hardware has proved its reliability and safety in service for over 20 years, thanks to exceptional build quality and a zero-harm record.

But we still back its performance with a formal guarantee - to keep your investment, and your business case, as safe as your people.



Why partner with Cavotec?

As the inventors of vacuum mooring technology, your MoorMaster systems couldn't be in safer hands with Cavotec.

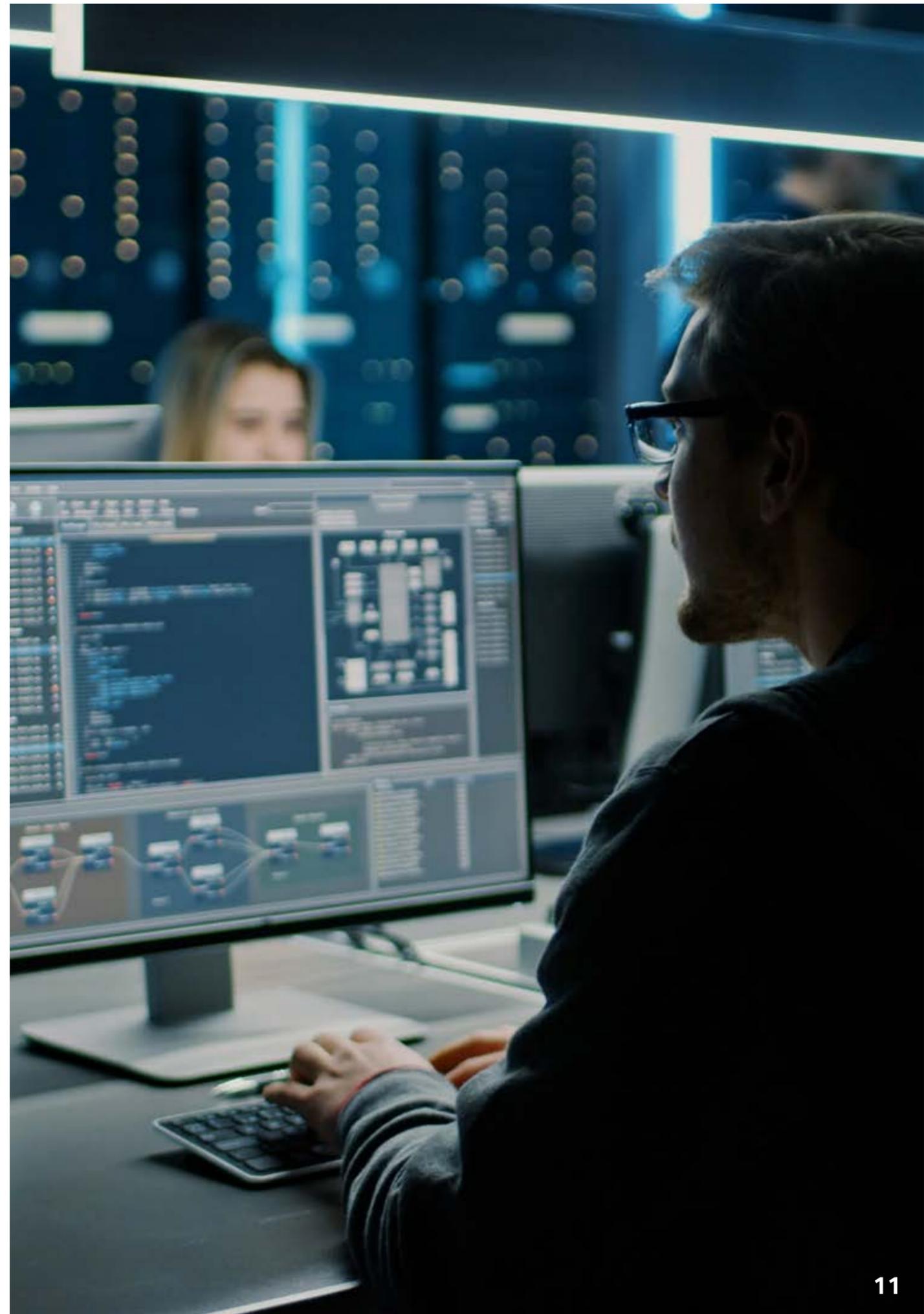
1.0

We're the experts in MoorMaster technology.

We installed the first MoorMaster system over two decades ago, and ever since, have continuously developed and improved the technology – both through new hardware designs and software updates to existing systems.

Our industrial IoT platform, Cavotec Connect, already captures vast amounts of data from some 100 operational MoorMaster systems worldwide. Now, we are launching Cavotec's Command Centre to provide support from qualified service engineers around the clock. Supported by advanced software tools, Command Center engineers monitor the equipment remotely and proactively address anomalies so you never have to worry.

The data captured in Cavotec Connect is also harnessed to improve the system on your berth. Our product development team translates the data into actionable learnings that can be rolled out as a software updates, thereby letting your system learn from MoorMaster systems across the world and improve its performance – every year.



Why partner with Cavotec?

2.0

We manage everything, giving you total peace of mind.

Having implemented some 100 MoorMaster systems, we know the switch to vacuum mooring can seem like a big change. This is why we offer a skilled fulfilment team to streamline the entire journey to game-changing MoorMaster technology.

With MoorMaster as a Service, we are now launching turn-key support. We can take care of everything from developing the ideal subscription plan for your business, to coordinating contractors and on the ground installation teams, all the way through to the continuous monitoring, maintenance and optimisation of your MoorMaster system.

We have a global network of certified technicians, so no matter where your port is, we're standing by to help you increase productivity for years to come.



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Put simply, we'll own the system and cover 100% of the equipment and maintenance costs. So you can focus on a smarter, more productive port, and enjoy a subscription plan that's tailored to your business.

Simple



Fully managed service

With project management, design, installation and maintenance all dealt with by us, all you need to focus on is your business.

Zero upfront investment

Choosing MoorMaster as a Service makes it easier to make the numbers work, as there's zero upfront investment required.

Flexible



Tailored contracts

With contracts as long or short as you need you can 'try for a while' and we're confident you'll want to continue your bespoke partnership with us.

Adaptable subscription plans

For many customers our variable payment models, and having the freedom to add to them, can work better than fixed costs. Choose whatever works best for you.

Guaranteed



Fixed operational costs

You'll have no unexpected costs because we'll own the equipment and cover any service or maintenance.

Guaranteed performance

Our hardware has proved its reliability and safety in service for over 20 years, which is why we back its performance with a satisfaction guarantee.

MoorMaster[®] as a Service

Have Cavotec contact you!

To discuss your specific requirements for making your operations safer, more efficient and more sustainable.

Visit www.cavotec.com/contact-us to get in touch with your local Cavotec office.

Do you want to know more about MoorMaster[®]?
Visit www.moormaster.com

MoorMaster[®] is a registered trademark in the EU, USA, Canada, Brazil, India, New Zealand, Australia and Norway, as well as an international WIPO registration.

Disclaimer: specifications are subject to change without notice.

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